## KEPOS

## Program outline workshop I "From career choice to career goal – with a convincing application

Time	Content
09:00 - 09:30	Welcome Clarification of expectations of the participants, presentation of the
09:30 - 10:30	program objectives Formal aspects of CV and other application documents - Achievements - Differences between academic science and industry - Formal requirements, photo - Attachments
10:30 - 10:45	Break
<u>10:30 - 10:45</u> 10:45 - 11:10	Cover letter – Messages of cover letters – Clear and brief: I can do the job and I will do it
11:10 - 11:30	3 elements of presenting oneself – 90 seconds for an elevator speech - Feedback rules
11:30 - 12:30	<ul> <li>Presentations Part I (1 – 6)         <ul> <li>Individual situations</li> <li>Feedback from the group regarding content and structure, voice and body language</li> </ul> </li> <li>Opportunity to watch the own presentation on video</li> </ul>
12:30 - 13:30	Lunch Break
13:30 - 14:30	Presentations Part II (7 – 12)
14:30 - 15:00	Talking about my achievements <ul> <li>practicing giving examples for strength and competences in an interview</li> </ul>
15:00 - 15:15	Break
15:15 - 16:15	<ul> <li>Being prepared for an interview</li> <li>Research on the enterprise and the interviewers</li> <li>Preparation of a list of questions to employers</li> <li>Dresscode and small talk</li> <li>Phone interview</li> <li>Dealing with difficult and awkward questions</li> <li>How to deal with pressure in interview situations</li> <li>Preparation of own questions</li> </ul>
16:15 - 16:45	Transfer – Mock interviews
16:45 - 17:00	Open questions, closing, and feedback