

## MARUM / GLOMAR Transferable Skills Course

### Job Hunting and Interview Skills

Rob Thompson

Management Skills for Scientists; [www.rttg.eu](http://www.rttg.eu)

26 – 27 June 2017, MARUM Bremen

#### Objectives

You probably spend at least a half of your waking time at work. It is really important that you get the right job. A job that uses your skills, working with people you connect with. Many people job hunt with a CV and covering letters. While this method works after a time, it is not the most effective way for highly intelligent and highly qualified people to find positions.

The **Job Hunting and Interview Skills** workshop will teach you alternative methods to the usual and well-known ways of job hunting. Methods that will allow you to:

- Access the hidden job market of unadvertised positions
- Reliably find an institute or company and position within it that is right for you
- Actively manage the progress of your search (rather than send your CV and hope for a positive response)
- Give yourself the edge over others who use the more traditional methods of CV and covering letter
- Become the “preferred candidate” or even have positions created specifically for you.
- Generate the leverage needed to aid salary negotiations
- Job hunt in a way that is interesting and not demoralising

The workshop draws on the personal experience of all participants as well as that of the trainer; the agenda of the workshop is flexible and set by the attendees thereby ensuring that the training is specific for and relevant to the participants’ individual needs. The workshop will be a structured discussion forum to facilitate ideas and develop strategies.

**The workshop will be very interactive. Expect to be asked lots of questions, expect to be challenged, expect to participate!**

#### Workshop style

All attendees will be polled before the workshop to determine their specific areas of interest. This ensures that the workshop covers the areas that are most beneficial to each person. As mentioned before, the workshop will be VERY interactive. As we will be experimenting with new ways of understanding and thinking, active participation will be essential. There will be practise of interview techniques and styles. Video recording / playback equipment will be available to provide feedback and review for those that wish to participate. There will also be group and pair practice for networking and interview skills.

### About the trainer

"As a freelancer, I have to maintain the flow of work and bookings. I have to look for new jobs all the time. Every day I use the skills I teach to maintain my own business so I quickly get an idea of what works and what doesn't. I have been working with researchers for over 10 years now - helping them to get new jobs and to advance their careers." (Rob Thompson)

### Target group

The course addresses Postdocs and PhD students in their final year (please note that this course is offered once a year).

### Location and Time

MARUM, University of Bremen, Leobener Str. 8, 28359 Bremen, Germany  
Room 0190  
09.00 – 17.00 hrs.

### Registration

To register for this course, please visit the [course webpage](#).

*Please note that your registration will be binding.*

The registration deadline for this course is **18 June 2017**.

Any enquiries regarding the course should be addressed to [glomar-courses@marum.de](mailto:glomar-courses@marum.de).